

Decision-making with belief functions

Thierry Denœux

Université de Technologie de Compiègne
HEUDIASYC (UMR CNRS 7253)

<https://www.hds.utc.fr/~tdenoeux>

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Formal framework

Utilities

- The desirability of the consequences can often be modeled by a **utility function** $u : \mathcal{C} \rightarrow \mathbb{R}$, which assigns a numerical value to each consequence
- The higher this value, the more desirable is the consequence for the DM
- In some problems, the consequences can be evaluated in terms of monetary value. The utilities can then be defined as the payoffs, or a function thereof
- If the actions are indexed by i and the states of nature by j , we will denote by u_{ij} the quantity $u[f_i(\omega_j)]$
- The $n \times r$ matrix $U = (u_{ij})$ will be called a **payoff or utility matrix**

Payoff matrix

Act (Purchase)	Good Economic Conditions (ω_1)	Poor Economic Conditions (ω_2)
Apartment building (f_1)	50,000	30,000
Office building (f_2)	100,000	-40,000
Warehouse (f_3)	30,000	10,000

Example of a dominated act

Act (Purchase)	Good Economic Conditions (ω_1)	Poor Economic Conditions (ω_2)
Apartment building (f_1)	50,000	30,000
Office building (f_2)	100,000	-40,000
Warehouse (f_3)	30,000	10,000

Criteria for rational choice

- After all dominated acts have been removed, there remains the problem of ordering them by desirability, and of finding the **set of most desirable acts**
- Several criteria of “rational choice” that have been proposed to derive a preference relation over acts
 - 1 **Laplace criterion**

$$f_i \succeq f_k \text{ iff } \frac{1}{n} \sum_j u_{ij} \geq \frac{1}{n} \sum_j u_{kj}.$$

- 2 **Maximax criterion**

$$f_i \succeq f_k \text{ iff } \max_j u_{ij} \geq \max_j u_{kj}.$$

- 3 **Maximin (Wald) criterion**

$$f_i \succeq f_k \text{ iff } \min_j u_{ij} \geq \min_j u_{kj}.$$

Example

Act	ω_1	ω_2	ave	max	min
Apartment (f_1)	50,000	30,000	40,000	50,000	30,000
Office (f_2)	100,000	-40,000	30,000	100,000	-40,000

Hurwicz criteria

- Hurwicz criterion: $f_i \succeq f_k$ iff

$$\alpha \min_j u_{ij} + (1 - \alpha) \max_j u_{ij} \geq \alpha \min_j u_{kj} + (1 - \alpha) \max_j u_{kj}$$

where α is a parameter in $[0, 1]$, called the **pessimism index**

- Boils down to
 - the maximax criterion if $\alpha = 0$
 - the maximin criterion if $\alpha = 1$
- α describes the DM's **attitude toward ambiguity**

Minimax regret criterion

- **(Savage) Minimax regret criterion**: an act f_i is at least as desirable as f_k if it has smaller maximal regret, where regret is defined as the utility difference with the best act, for a given state of nature
- The regret r_{ij} for act f_i and state ω_j is

$$r_{ij} = \max_{\ell} u_{\ell j} - u_{ij}$$

- The maximum regret for act f_i is $R_i = \max_j r_{ij}$
- $f_i \succeq f_k$ iff $R_i \leq R_k$

Example

- Pay-off matrix

Act	ω_1	ω_2
Apartment (f_1)	50,000	30,000
Office (f_2)	100,000	-40,000

- Regret matrix

Act	ω_1	ω_2	max regret
Apartment (f_1)	50,000	0	50,000
Office (f_2)	0	70,000	70,000

Generalization: OWA criteria

- The Laplace, maximax, maximin and Hurwicz criteria correspond to **different ways of aggregating the utilities resulting each act**, using, respectively, the average, the maximum, the minimum, and a convex sum of the minimum and the maximum
- These four operators belong to a family of operators called **Ordered Weighted Average (OWA)** operators (Yager, 1988)

OWA operators

- An OWA operator of dimension n is a function $F : \mathbb{R}^n \rightarrow \mathbb{R}$ of the form

$$F(x_1, \dots, x_n) = \sum_{i=1}^n w_i x_{(i)}$$

where $x_{(i)}$ is the i -th largest element in the collection x_1, \dots, x_n , and w_1, \dots, w_n are positive weights verifying $\sum_{i=1}^n w_i = 1$

- The four previous operators are obtained for different choices of the weights:
 - Average: $(1/n, 1/n, \dots, 1/n)$
 - Maximum: $(1, 0, \dots, 0)$
 - Minimum: $(0, \dots, 0, 1)$
 - Hurwicz: $(1 - \alpha, 0, \dots, 0, \alpha)$

Setting the weights of an OWA operator

- In a decision-making context, each weight w_i may be interpreted as a **probability that the i -th best outcome will happen**
- Yager (1988) defines the **degree of optimism** of an OWA operator with weight vector \mathbf{w} as

$$OPT(\mathbf{w}) = \sum_{i=1}^n \frac{n-i}{n-1} w_i$$

- $OPT(\mathbf{w}) = 1$ for the maximum, $OPT(\mathbf{w}) = 0$ for the minimum, $OPT(\mathbf{w}) = 0.5$ for the mean, $OPT(\mathbf{w}) = 1 - \alpha$ for Hurwicz
- Given a degree of optimism β , we can then choose the OWA operator that maximizes the entropy

$$ENT(\mathbf{w}) = - \sum_{i=1}^n w_i \log w_i$$

under the constraint $OPT(\mathbf{w}) = \beta$

Axioms of rational choice

- Let \mathcal{F}^* denote the **choice set**, defined as a set of optimal acts
- Arrow and Hurwicz (1972) have proposed **four axioms** a choice operator $\mathcal{F} \rightarrow \mathcal{F}^*$ should verify
 - Axiom A_1 : if $\mathcal{F}_1 \subset \mathcal{F}_2$ and $\mathcal{F}_2^* \cap \mathcal{F}_1 \neq \emptyset$, then $\mathcal{F}_1^* = \mathcal{F}_2^* \cap \mathcal{F}_1$
 - Axiom A_2 : Relabeling actions and states does not change the optimal status of actions
 - Axiom A_3 : Deletion of a duplicate state does not change the optimality status of actions
 - Axiom A_4 (dominance): If $f \in \mathcal{F}^*$ and f' dominates f , then $f' \in \mathcal{F}^*$.
If $f \notin \mathcal{F}^*$ and f dominates f' , then $f' \notin \mathcal{F}^*$
- Under some regularity assumptions, Axioms $A_1 - A_4$ imply that **the choice set depends only on the worst and the best consequences of each act**
- In particular, these axioms rule out the Laplace and minimax regret criteria

Violation of Axiom A3 by the Laplace criterion

Act	ω_1	ω_2	ave
Apartment (f_1)	50,000	30,000	40,000
Office (f_2)	100,000	-40,000	30,000

Let us split the state of nature ω_1 in two states: “Good economic conditions and there is life on Mars” (ω'_1) and “Good economic conditions and there is no life on Mars” (ω''_1)

Act	ω'_1	ω''_1	ω_2	ave
Apartment (f_1)	50,000	50,000	30,000	43,333
Office (f_2)	100,000	100,000	-40,000	53,333

Violation of Axiom A1 by minimax regret

- Pay-off matrix

Act	ω_1	ω_2
Apartment (f_1)	50,000	30,000
Office (f_2)	100,000	-40,000
f_4	130,000	-45,000

- Regret matrix

Act	ω_1	ω_2	max regret
Apartment (f_1)	80,000	0	80,000
Office (f_2)	30,000	70,000	70,000
f_4	0	75,000	75,000

We had $\mathcal{F}_1 = \{f_1, f_2\}$ and $\mathcal{F}_1^* = \{f_1\}$. Now, $\mathcal{F}_2 = \{f_1, f_2, f_4\}$ and $\mathcal{F}_2^* = \{f_2\}$. So, $\mathcal{F}_1^* \neq \mathcal{F}_2^* \cap \mathcal{F}_1$

Outline

- 1 **Classical decision theory**
 - Decision-making under complete ignorance
 - **Decision-making with probabilities**
 - Savage's theorem
- 2 Decision-making with belief functions
 - Upper and lower expected utility
 - Other approaches
 - Axiomatic justifications

Maximum Expected Utility principle

- Let us now consider the situation where uncertainty about the state of nature is **quantified by probabilities** p_1, \dots, p_n on Ω
- These probabilities can be objective (**decision under risk**) or subjective
- We can then compute, for each act f_i , its **expected utility** as

$$EU(f_i) = \sum_j u_{ij} p_j$$

- **Maximum Expected Utility (MEU) principle:** an act f_i is more desirable than an act f_k if it has a higher expected utility: $f_i \succeq f_k$ iff $EU(f_i) \geq EU(f_k)$

Example

Act	ω_1	ω_2
Apartment (f_1)	50,000	30,000
Office (f_2)	100,000	-40,000

Assume that there is 60% chance that the economic situation will be poor (ω_2). The expected utilities of acts f_1 and f_2 are

$$EU(f_1) = 50,000 \times 0.4 + 30,000 \times 0.6 = 38,000$$

$$EU(f_2) = 100,000 \times 0.4 - 40,000 \times 0.6 = 16,000$$

Act f_1 is thus more desirable according to the maximum expected utility criterion

Axiomatic justification of the MEU principle

- The MEU principle was first axiomatized by von Neumann and Morgenstern (1944)
- Given a probability distribution on Ω , an act $f : \Omega \rightarrow \mathcal{C}$ induces a probability measure P on the set \mathcal{C} of consequences (assumed to be finite), called a **lottery**
- We denote by \mathcal{L} the set of lotteries on \mathcal{C}
- If we agree that two acts providing the same lottery are equivalent, then the problem of comparing the desirability of acts becomes that of **comparing the desirability of lotteries**
- Let \succeq be a preference relation among lotteries. Von Neumann and Morgenstern argued that, to be rational, a preference relation should verify **three axioms**

Von Neumann and Morgenstern's axioms

- 1 **Complete preorder:** the preference relation is a complete and non trivial preorder (i.e., it is a reflexive, transitive and complete relation) on \mathcal{L}
- 2 **Continuity:** for any lotteries P , Q and R such that $P \succ Q \succ R$, there exists a probabilities α and β in $[0, 1]$ such that

$$\alpha P + (1 - \alpha)R \succ Q \succ \beta P + (1 - \beta)R$$

where $\alpha P + (1 - \alpha)R$ is a compound lottery, which refers to the situation where you receive P with probability α and Q with probability $1 - \alpha$. This axiom implies, in particular, that there is no lottery R that is so undesirable that it cannot become desirable if mixed with some very desirable lottery P

- 3 **Independence:** for any lotteries P , Q and R and for any $\alpha \in (0, 1]$

$$P \succeq Q \Leftrightarrow \alpha P + (1 - \alpha)R \succeq \alpha Q + (1 - \alpha)R$$

Von Neumann and Morgenstern's theorem

The two following propositions are equivalent:

- 1 The preference relation \succeq verifies the axioms of complete preorder, continuity, and independence
- 2 There exists a **utility function** $u : \mathcal{C} \rightarrow \mathbb{R}$ such that, for any two lotteries $P = (p_1, \dots, p_r)$ and $Q = (q_1, \dots, q_r)$

$$P \succeq Q \Leftrightarrow \sum_{i=1}^r p_i u(c_i) \geq \sum_{i=1}^r q_i u(c_i)$$

Function u is unique up to a strictly increasing affine transformation

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Savage's theorem

- We have reviewed some criteria for decision-making under complete ignorance, i.e., when uncertainty cannot be probabilized
- Some researchers have defended the view that **a rational DM always maximizes expected utility**, for some subjective probability measure and utility function
- **Savage's theorem (1954)**: a preference relation \succsim among acts verifies some rationality requirements iff there is a finitely additive probability measure P and a utility function $u : \mathcal{C} \rightarrow \mathbb{R}$ such that

$$\forall f, g \in \mathcal{F}, \quad f \succsim g \Leftrightarrow \int_{\Omega} u(f(\omega)) dP(\omega) \geq \int_{\Omega} u(g(\omega)) dP(\omega)$$

Furthermore, P is unique and u is unique up to a positive affine transformation

- A strong argument for probabilism, but Savage's axioms can be questioned!

Savage's axioms

- Savage has proposed seven axioms, four of which are considered as meaningful (the other three are technical)
- Axiom 1: \succsim is a total preorder (complete, reflexive and transitive)
- Axiom 2 [Sure Thing Principle]. Given $f, h \in \mathcal{F}$ and $E \subseteq \Omega$, let fEh denote the act defined by

$$(fEh)(\omega) = \begin{cases} f(\omega) & \text{if } \omega \in E \\ h(\omega) & \text{if } \omega \notin E \end{cases}$$

Then the Sure Thing Principle states that $\forall E, \forall f, g, h, h'$

$$fEh \succsim gEh \Rightarrow fEh' \succsim gEh'$$

- This axiom seems reasonable, but it is not verified empirically!

Ellsberg's paradox

- Suppose you have an urn containing 30 red balls and 60 balls, either black or yellow. Consider the following gambles:
 - f_1 : You receive 100 euros if you draw a **red ball**
 - f_2 : You receive 100 euros if you draw a **black ball**
 - f_3 : You receive 100 euros if you draw a **red or yellow ball**
 - f_4 : You receive 100 euros if you draw a **black or yellow ball**
- Most people strictly prefer f_1 to f_2 , but they strictly prefer f_4 to f_3

	<i>R</i>	<i>B</i>	<i>Y</i>
f_1	100	0	0
f_2	0	100	0
f_3	100	0	100
f_4	0	100	100

Now,

$$f_1 = f_1\{R, B\}0, \quad f_2 = f_2\{R, B\}0$$

$$f_3 = f_1\{R, B\}100, \quad f_4 = f_2\{R, B\}100$$

- The Sure Thing Principle is violated!

Summary

- Classically, we distinguish two kinds of decision problems:
 - ① **Decision under ignorance**: we only know, for each act, a set a possible outcomes
 - ② **Decision under risk**: we are given, for each act, a probability distribution over the outcomes
- It has been argued that any decision problem under uncertainty should be handled as a problem of decision under risk. However, the axiomatic arguments are questionable
- In the next part: decision-making when **uncertainty is described by a belief functions**

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How belief functions come into the picture

Belief functions become of component of a decision problem in any of the following two situations (or both)

- 1 The decision maker's subjective beliefs concerning the state of nature may be described by a belief function Bel^Ω on Ω
- 2 The DM may not be able to precisely describe the outcomes of some acts under each state of nature

Example

- Let $\Omega = \{\omega_1, \omega_2, \omega_3\}$ and m^Ω the following mass function

$$\begin{aligned} m^\Omega(\{\omega_1, \omega_2\}) &= 0.3, & m^\Omega(\{\omega_2, \omega_3\}) &= 0.2 \\ m^\Omega(\{\omega_3\}) &= 0.4, & m^\Omega(\Omega) &= 0.1 \end{aligned}$$

- Let $\mathcal{C} = \{c_1, c_2, c_3\}$ and f the act

$$f(\omega_1) = \{c_1\}, \quad f(\omega_2) = \{c_1, c_2\}, \quad f(\omega_3) = \{c_2, c_3\}$$

- To compute $m_f^{\mathcal{C}}$, we transfer the masses as follows

$$m^\Omega(\{\omega_1, \omega_2\}) = 0.3 \rightarrow f(\omega_1) \cup f(\omega_2) = \{c_1, c_2\}$$

$$m^\Omega(\{\omega_2, \omega_3\}) = 0.2 \rightarrow f(\omega_2) \cup f(\omega_3) = \{c_1, c_2, c_3\}$$

$$m^\Omega(\{\omega_3\}) = 0.4 \rightarrow f(\omega_3) = \{c_2, c_3\}$$

$$m^\Omega(\Omega) = 0.1 \rightarrow f(\omega_1) \cup f(\omega_2) \cup f(\omega_3) = \{c_1, c_2, c_3\}$$

- Finally, we obtain the following mass function on \mathcal{C}

$$m^{\mathcal{C}}(\{c_1, c_2\}) = 0.3, \quad m^{\mathcal{C}}(\{c_2, c_3\}) = 0.4, \quad m^{\mathcal{C}}(\mathcal{C}) = 0.3$$

Upper and lower expectations

- Let m be a mass function on \mathcal{C} , and u a utility function $\mathcal{C} \rightarrow \mathbb{R}$
- The **lower and upper expectations** of u are defined, respectively, as the averages of the minima and the maxima of u within each focal set of m

$$\underline{\mathbb{E}}_m(u) = \sum_{A \subseteq \mathcal{C}} m(A) \min_{c \in A} u(c)$$

$$\overline{\mathbb{E}}_m(u) = \sum_{A \subseteq \mathcal{C}} m(A) \max_{c \in A} u(c)$$

- It is clear that $\underline{\mathbb{E}}_m(u) \leq \overline{\mathbb{E}}_m(u)$, with the inequality becoming an equality when m is Bayesian, in which case the lower and upper expectations collapse to the usual expectation
- If $m = m_A$ is logical with focal set A , then $\underline{\mathbb{E}}_m(u)$ and $\overline{\mathbb{E}}_m(u)$ are, respectively, the minimum and the maximum of u in A

Imprecise probability interpretation

- The lower and upper expectations are **lower and upper bounds of expectations with respect to probability measures compatible with m**

$$\underline{\mathbb{E}}_m(u) = \min_{P \in \mathcal{P}(m)} \mathbb{E}_P(u)$$

$$\overline{\mathbb{E}}_m(u) = \max_{P \in \mathcal{P}(m)} \mathbb{E}_P(u)$$

- The mean of minima (res., maxima) is also the minimum (resp., maximum) of means with respect to all compatible probability measures

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Consequences of Jaffray's theorem

- Under the previous requirements, we thus have

$$U(m) = \sum_{\emptyset \neq A \subseteq \mathcal{C}} m(A)U(A)$$

- The EU is recovered when m is Bayesian

$$U(m) = \sum_{c \in \mathcal{C}} m(\{c\})u(c)$$

- Jaffray's theorem **does not tell us how to compute $U(A)$** . In the general case, we need to elicit the utility values $U(A)$ for each subset $A \subseteq \mathcal{C}$ of consequences, which limits the practical use of the method
- However, Jaffray (1989) showed that a major simplification can be achieved by introducing an additional axiom

Dominance axiom

- Let us write $c_1 \succcurlyeq c_2$ whenever $m_{\{c_1\}} \succcurlyeq m_{\{c_2\}}$
- Furthermore, let \underline{c}_A and \bar{c}_A denote, respectively, the **worst and the best consequence** in A
- **Dominance axiom:** for all non-empty subsets A and B of \mathcal{C} , if $\underline{c}_A \succcurlyeq \underline{c}_B$ and $\bar{c}_A \succcurlyeq \bar{c}_B$, then $m_A \succcurlyeq m_B$
- Justification:
 - If $\underline{c}_A \succcurlyeq \underline{c}_B$ and $\bar{c}_A \succcurlyeq \bar{c}_B$, it is possible to construct a set Ω of states of nature, and two acts $f : \Omega \rightarrow A$ and $f' : \Omega \rightarrow B$, such that, for any $\omega \in \Omega$, $f(\omega) \succcurlyeq f'(\omega)$
 - As act f dominates f' , it should be preferred whatever the information on Ω
 - Hence, f should be preferred to f' when we have a vacuous mass function on Ω , in which case f and f' induce, respectively, the logical mass function m_A and m_B on \mathcal{C}
- Consequence: $U(A)$ can be written as $U(A) = u(\underline{c}_A, \bar{c}_A)$

Example

- Assume that $c_1 \succ c_2 \succ c_3 \succ c_4 \succ c_5 \succ c_6$
- Let $A = \{c_1, c_4, c_5\}$ and $B = \{c_2, c_3, c_6\}$
- Consider the two acts

	ω_1	ω_2	ω_3	ω_4	ω_5	ω_6
f	c_1	c_4	c_5	c_1	c_1	c_1
g	c_6	c_6	c_6	c_2	c_3	c_6

- f dominates g : it should be preferred whatever the information on Ω
- With m^Ω vacuous, we get $m_f^c = m_A^c$ and $m_g^c = m_B^c$
- Hence, $m_A^c \succ m_B^c$

Other axiomatic justification

- Jaffray's axioms are a counterpart of the axioms of Von Neumann and Morgenstern for decision under risk: they assume that uncertainty on the states of nature is quantified by belief functions
- Jaffray and Wakker (1994) consider a more general situation where probabilities are defined on a finite set S , and there is a multi-valued mapping Γ that maps each element $s \in S$ to a subset $\Gamma(s)$ of Ω
- They justify Jaffray's linear utility for belief functions using a continuity axiom and a **weak sure-thing principle** (WSTP):
 - A subset $A \subseteq \Omega$ is said to be an **ambiguous event** if there is a focal set of Bel that intersects both A and \bar{A}
 - The WSTP is satisfied if, for any two acts that have common outcomes **outside an unambiguous event** $A \subset \Omega$, the preference does not depend on the level of those common outcomes

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